

TrueMark - February 2023

# Reconex LTL Carrier Performance Report



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Carrier performance continued to deteriorate in February by dropping another 1.55% from January — even with lower volume levels — to 81.16%. We are now barely above 2022's overall carrier performance of 80.60%.

We had hoped that lower volume levels would allow carriers to tighten up operations and improve performance, but that doesn't seem to be the case. Carriers may be trimming employment along with volume levels.

The season for RFPs has arrived, and many carriers have noted that RFPs are inundating their pricing departments. The pendulum has swung significantly towards the shipper, and many, still smarting from double-digit increases over the past few years, are taking a no-holds-barred approach. So the churn is underway, and a lot of volumes will be trading hands.

The question comes down to how you calculate LTL cost savings vs. performance. Is a 1% deterioration worth \$10,000 a year? \$100,000? \$1,000,000? We currently see these debates played out. But you can only accurately deal with them if you can access the right information.

And that's why you're with Reconex! Our SmartSelect<sup>™</sup> technology gives you the exact solution, and Reconex TMS is the ONLY platform with precise, detailed data and support to make the right decisions.

Congratulations to R&L Carriers for retaining the top spot among national carriers!

Congratulations to Averitt for capturing the top regional spot this month!





# Reconex LTL Carrier Performance February 2023

CARRIER	PERFORMANCE	ISSUES	DAMAGE	LATE	LOST	MISSED PU	SHORT
Overall	81.16%	18.84%	0.15%	16.36%	0.18%	2.74%	0.27%
R&L	86.42%	13.58%	0.14%	11.44%	0.00%	2.18%	0.07%
ODFL	85.04%	14.96%	0.00%	14.54%	0.00%	0.28%	0.14%
FedEx Freight	86.42%	0.14%	0.00%	0.07%	0.00%	0.00%	0.00%
Estes	76.20%	23.80%	0.77%	20.29%	0.26%	4.11%	0.34%
Forward Air	73.36%	26.64%	0.47%	8.41%	0.47%	20.09%	0.00%
Averitt	92.86%	7.14%	0.00%	6.12%	0.00%	1.02%	0.34%
Dayton	92.81%	7.19%	0.08%	5.97%	0.00%	1.22%	0.00%
SEFL	92.37%	7.63%	0.00%	5.80%	0.33%	1.91%	0.17%
Sutton	91.14%	8.86%	0.00%	3.43%	0.00%	5.43%	0.29%
A. Duie	90.96%	9.04%	0.00%	6.63%	0.00%	2.71%	0.00%

\*Higher Performing / Higher Volume Carriers\*





# Reconex LTL Carrier Performance Last 12 Months - February 2023

CARRIER	PERFORMANCE	ISSUES	DAMAGE	LATE	LOST	MISSED PU	SHORT
Overall	82.28%	17.72%	0.30%	15.31%	0.18%	2.47%	0.36%
R&L	91.56%	8.44%	0.30%	6.17%	0.08%	2.08%	0.12%
FedEx Freight	85.48%	14.52%	0.07%	6.84%	0.06%	0.80%	0.13%
ODFL	83.01%	16.99%	0.13%	16.14%	0.09%	0.55%	0.39%
Estes	75.93%	24.07%	1.06%	19.32%	0.69%	4.50%	0.58%
Forward Air	73.82%	26.18%	1.12%	17.28%	0.20%	9.66%	0.05%
SEFL	92.97%	7.03%	0.08%	4.81%	0.15%	2.15%	0.11%
Sutton	91.90%	8.10%	0.00%	5.49%	0.09%	2.73%	0.20%
RMX	91.13%	8.87%	0.03%	6.09%	0.00%	3.00%	0.00%
Dayton	90.99%	9.01%	0.14%	7.45%	0.02%	1.56%	0.03%
A. Duie	90.14%	9.86%	0.09%	7.60%	0.11%	2.26%	0.09%

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# Reconex LTL Carrier Performance Past 38 Months





# Top-performing Carriers



**R&L CARRIERS**

## **NATIONAL CARRIER February 2023**

Congratulations to R&L Carriers for retaining the top spot among national carriers!

**AVERITT**

## **REGIONAL CARRIER February 2023**

Congratulations to Averitt for capturing the top regional spot this month!

